KERSULTING IS EXCITED TO ANNOUNCE A MERGER WITH ACOR CONSULTANTS





## INTRODUCING:



After ten successful years providing 'great projects for great people', we are excited to be joining forces with ACOR Consultants. Together we have formed ACOR Kersulting, the Victorian office of national engineering consulting group ACOR Consultants, delivering quality services across Australia. Merging with ACOR Consultants gives us the reinforcement of an existing multi-disciplinary national company. With this collaboration, we are even better equipped to continue to offer the consistent exemplary services you're used to, working with you on a national level.

## CONTINUING THE LEGACY OF DON KERR

Before creating Kersulting in 2007 and building it into the business it is today, Don Kerr spent 35 years as a consulting engineer and Director of Irwinconsult. Over the years he worked on some of the most significant structures in our country, including Parliament House and one of the most photographed icons in the heart of Melbourne, the Ponyfish Island Bridge.

Don was determined to ensure his clients come first. He knew, from his many years in the industry, that the core of any successful consulting group is its relationships. He grew the business over a decade purely through relationship development, reputation and referrals.

Don sadly passed away in 2015, but it remains a goal of ours to honour his legacy and continue to build our services in line with his underlying core values.





RESPECT





### AS OUR DEMANDS GROW SO MUST WE

Due to our ever-growing loyal client base, our small team in Melbourne has seen our resources stretched to capacity. Our clients know and trust our brand so it is important that we grow without sacrificing our client focus. As ACOR Kersulting we have done that.

### WE'VE FOUND A PARTNER IN ACOR CONSULTANTS

It can be a challenge to find a way to expand without losing integrity, standards and our collaborative approach. We are delighted to have found a company that not only has the industry know-how and national capability, but who also operates under the same principles that we do.

We know that by merging with ACOR Consultants, we are safeguarding our own standards while increasing our resources and capabilities. You can rest assured that ACOR Kersulting will handle your projects with the same personal attention you've come to rely on.

The time we have spent with the team at ACOR Consultants has shown us how much they value the same client driven approach we do. We've already had enormous success working directly with their team on various projects. Like us, they have a robust history of mateship and client focus.

This is reflected in the strong loyalty they too have developed with their clients over the years.

Operating for over two decades, ACOR Consultants has grown organically into a Tier 2 firm with the resources and experience to take our business to the national stage.

## OUR NEW RESOURCES MEAN WE CAN TAKE ON BIGGER AND MORE CHALLENGING PROJECTS

After ten years operating from Melbourne, we are thrilled that we now have offices in all major cities across Australia. Our team of over 30 is looking forward to expanding to over 250, joining forces with the formidable team at ACOR Consultants. We now have 9 offices around Australia with a greater pool of resources to provide our clients with the customised communicationbased focus we are known for. We are ready and able to deliver local, regional, and national projects with the same level of dedicated skill and attention that has driven our success to date.

## OUR SERVICES HAVE GROWN

Kersulting has traditionally offered consulting engineering services in the areas of civil and structural engineering. In merging with ACOR Consultants, our clients now have greater access to expert consultants and an ever-expanding range of services.



#### CIVIL AND STRUCTURAL

We deliver specialised services in high-quality community, institutional, sporting, recreational, and educational buildings, providing the best solutions for our clients.

- Residential;
- Art and theatre;
- Industrial and professional facilities;
- Health and pharmaceutical;
- Aged care and early learning;
- Secure and major hazard facilities; and
- Urban, street and environment landscape.



#### REMEDIAL ENGINEERING

We have a dedicated team with extensive experience and skill in the areas of facilities management, as well as the rehabilitation and maintenance of buildings. By tapping into our broad range of engineering services, we are equipped to deliver solutions to match a breadth of needs. We also provide litigation support for architects, private companies, the Public Sector and individuals.



#### BUILDING SERVICES

In addition to civil and structural consulting engineering services, our new team enables us to provide clients, across all sectors, an in-house offering in building services, such as:

- Hydraulic;
- Fire;
- Mechanical; and
- Electrical.



#### FUEL AND DANGEROUS GOODS

ACOR Consultants has been one of Australia's leading specialists in Fuel and Dangerous Goods Risk and Safety consulting. As ACOR Kersulting, we can now offer this expert advice to our Victorian clients. We are equipped to support any organisation across a range of industries including:

- Defense;
- Aviation;
- Mining;
- Offshore and Onshore oil and gas; and
- Warehousing.



## OUR REPUTATION MEANS EVERYTHING - OUR BRAND IS OUR BOND

We can guarantee that our clients will continue to receive the kind of quality service both ACOR Consultants and Kersulting have provided separately for years.



#### WE ARE COLLABORATIVE

Teamwork is such an important part of our brand. We work together with our consultants, clients and colleagues to get the most out of every resource available. We want you to feel valued throughout the process and believe we can achieve the best results with our collaborative approach.



#### OUR SERVICES WILL REMAIN COST EFFECTIVE

Our services have always been, and will continue to be, a refreshing alternative to the big guns. On all fronts we will provide better service, better solutions and better value.



#### COMMUNICATION AND RELATIONSHIPS ARE VITAL

Kersulting and ACOR Consultants have always placed enormous value on communication as a tool in business. We have both ensured our practices are founded on personalised communication and relationship management. As ACOR Kersulting, communication remains a quality we will continue to develop, enhance and embrace.

Your trust is of paramount importance to us.



#### WE EMBRACE CUTTING EDGE TECHNOLOGIES

Our staff are among the most experienced and skilled in the industry. We are always looking for new and progressive ways to provide efficiency, excitement and excellence in the delivery of our services. We know what works and how it is best implemented.



## WHEN YOU NEED US, WE WILL BE READY

It is important to us that you feel heard and supported throughout your project. This merger will result in increased efficiency, greater resources, and faster response times.



# WORK WITH US TODAY AND BENEFIT FROM OUR NEW AND IMPROVED OFFERING

We are proud to say that we are now a Tier 2 consulting firm with a national presence. Our range of disciplines has grown and your next project could benefit greatly from what we have to offer.

Partner with us and you'll receive our personalised relationship focused approach, along with a capacity that can tackle any scale. Whether you are an existing client or someone we are yet to collaborate with, we'll join forces with you to ensure your project is a success. Wherever you are in Australia, we are available to accompany you on your next project.



